



PRESIDENT'S MESSAGE



Dear Kentucky Dealers,

Summer is in full swing, and I want to take a moment to reflect on what a tremendous success our recent KADA Family Convention was. The opportunity to come together as dealers, industry partners, and families is one of the highlights of our year, and this year's event was no exception. We received rave reviews on both the content and location and we so appreciate all involved!

From the educational sessions and networking opportunities to the memorable social events and time spent with family and friends, the convention showcased the strength of Kentucky's dealer community. The conversations that took place, the relationships that were strengthened, and the new connections that were formed will continue to benefit our association and our industry long after the event has concluded.

A sincere thank you goes out to everyone who attended, our sponsors and exhibitors who helped make the event possible, and the Nemacolin staff who worked tirelessly behind the scenes. Your support and participation are what make KADA events so valuable.

The momentum generated at convention reminds us of the importance of staying engaged with one another and with our association throughout the year. I encourage you to continue participating in KADA programs, attend upcoming events, and remain involved in our legislative and advocacy efforts.

We have no shortage of opportunities for you to be involved! July features our in-person Sales & Use Tax Workshop in Frankfort, and we have many more educational opportunities through Kentucky Dealer University throughout the summer. We have also just opened up registration for our district meetings, which will be September 21-24 this year at locations across the Commonwealth. These events are a tremendous opportunity for you to stay up to date on issues and trends in the Commonwealth without traveling too far from home.

Thank you for helping make this year's convention such a memorable experience. We look forward to building on that success and seeing you at future KADA events.

Onward!



News

vitu

Vitu Offers Title Clerk Training

kada

Kentucky Automobile Dealers Association

Stay Aware of CIPA Lawsuit Threats

KADA preferred partner Vitu will offer in-person training on vehicle titling and registration compliance across the Commonwealth in July and August.

As Kentucky continues to move toward required use of KyELT, these in-person trainings are a great opportunity for title clerks and office personnel to get up to date and prepared on the do's and don'ts of KyELT.

[Learn More Here](#)

Dealers across the country have reported receiving demand letters from a serial plaintiff over claimed violations of the California Invasion of Privacy Act (CIPA). These letters allege that dealer websites improperly collect and transmit user data to third parties, effectively making them unlawful wiretaps under California law. Read more below about what to be on the lookout for.

[Read More Here](#)



Kentucky Automobile Dealers Association

New Title Application Form

KYTC has recently released a NEW title application form, updating TC 96-182.

Please note that KYTC's Division of Motor Vehicle Licensing **will not accept old versions of this form after July 30, 2026**. To keep your title and registration transactions moving forward without disruption, please begin using the updated form immediately, linked below.

[Get It Here](#)

COMPLYAUTO

Stay Compliant During National Safety Month

June is National Safety Month, and KADA preferred partner ComplyAuto is serious about OSHA Compliance. Among other subjects, they've recently addressed a common workplace injury: slips, trips and falls.

Wet service bay floors, fluid spills, air and hydraulic lines running across walkways, parts mezzanines, service pits, polished showroom tile, and detail bays all sit within a few hundred feet of each other, making dealerships high-risk areas for injury if appropriate steps aren't taken.

[Read More Here](#)

Upcoming Educational Opportunities

Kentucky Dealer University is your one-stop shop for educational opportunities that recognize the breadth of your dealership. From sales to service to parts, our offerings can help your staff find guidance and stay up to date on the topics impacting business in the Commonwealth. We have both in-person workshops and virtual classes throughout the year so you can find the right programming for you and your staff!



Sales & Use Tax Workshop

Topics Include:

- Motor Vehicle Use Tax
- Sales Tax
- U-Drive-It Tax & Rental Excise Tax
- Reporting Issues & Questions

July 22, 2026
10AM-2PM
Frankfort County Club
101 Duntreath Street

Register Here



\$195 to attend,
includes lunch



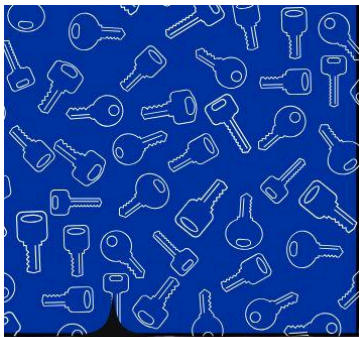
Register Here!



Kentucky Dealer University will offer a FREE virtual class on **August 12, 2026 at 10 AM with NADA's Todd Milbury.**

As Vice-President of Industry Affairs, Todd will discuss dealer/ OEM relationships and the best way to strengthen those relationships while protecting dealer interests. We can't wait to hear from Todd!

Register Here!



Kentucky Dealer
University
presents...



OSHA Keys to Compliance



**Virtual Class
September 16, 2025
10:00 AM**

Register Here



ELT NEWS & UPDATES

THE LATEST ELECTRONIC LIEN &
TITLING TIPS AND INFORMATION

Get Signed Up for KyELT Now!

If you haven't yet signed up to use KyELT, reach out to one of the contacts from Vitu below. **With law changes requiring use of KyELT for dealers in the coming months, it is advisable to go ahead and get signed up now to avoid any delays that could occur as we get closer to the deadline.**

To get started, you can reach out to any of the below Vitu contacts:

Vitu office: 502-209-8705
Zach Newsom: 317-919-8697
Stephanie Riddle: 502-330-9311
Jessica Goetzinger: 502-321-4963

Congratulations to the top 5 transaction leaders for June!

1. Dan Cummins Chevrolet Buick
2. Oxmoor Toyota
3. Tim Short CDJR of Maysville
4. Jeff Wyler Florence
5. Jake Sweeney Kia



CLERK'S CORNER

KY County Clerk News & Updates

As KyELT continues to see rapid growth across the Commonwealth, we'd like to express our appreciation to Kentucky's County Clerks for their role in making KyELT such a success!

We'd like to highlight this month's County leaders with the fastest average transaction turnaround time- with each averaging less than one day turnaround time!

If you do business in or have customers residing in these counties and are not using KyELT, consider doing so to take advantage of these fast processing times!



**Daviess County- .24
Days**



**Bourbon County- 0.45
Days**



**Mason County- .68
Days**

Welcome New Members



New Allied Members:

Kenect

Armatus Dealer Uplift

Upcoming Events

July
22

Sales & Use Tax Workshop

Frankfort Country Club

Don't miss this in-person opportunity to get your questions answered!



August

Back to School with NADA

Virtual Class

12

Don't miss this in-person opportunity to get your questions answered!



August
18-19

Accelerated Leadership Program Retreat

Nashville, TN

We are excited to gather emerging dealership leaders in Nashville for a couple of days of learning and networking.



September

16

OSHA Keys to Compliance

Virtual Class

Don't overlook the importance of OSHA compliance. Get registered!



KADA District Meetings 2026

2026 DISTRICT MEETINGS



LEXINGTON

SEPTEMBER 21

Embassy Suites UK/
Coldstream
12 Noon Eastern



LOUISVILLE

SEPTEMBER 22

Wildwood
Country Club
12 Noon Eastern



INDEPENDENCE

SEPTEMBER 23

Boone County Distilling Co.
& Event Center
12 Noon Eastern



HOPKINSVILLE

SEPTEMBER 24

James E. Bruce
Convention Center
12 Noon CST



BOWLING GREEN

SEPTEMBER 24

Holiday Inn
University Plaza
5:30 CST

MORE INFO HERE:



It is time to register for our 2026 District Meetings! The KADA Team will be hitting the road this September to bring all the latest news and information to a community near you.

Most of these meetings are now lunch meetings, so register yourself and key members of your team to have lunch with your fellow dealers and guests, including legislators, and discuss the issues important to your business. We can't wait to see you there!

[Register Here](#)

[Sponsor Here](#)



Join our President's Club



Melissa Peach

Join the KADET President's Club, and be recognized for making an impactful contribution to support the future of our industry.

Kentucky's auto dealers need a strong, unified voice in the policymaking process. But that voice is only as powerful as the relationships we build with legislators who understand our businesses and fight for the issues that matter most to us.

Your KADET contribution directly fuels those efforts—supporting lawmakers who champion pro-dealer policies, defend our rights, and help ensure a stable, pro-business future for dealerships across the state.

Make Your Online Contribution!

2027 KADA Family Convention: Save the Date or Register Now!



Join us for three days of fun in the sun, networking, and learning at our annual convention in stunning St. Thomas!



Register here:



Dealer Registration

Sponsor Registration

Thank You 2026 President's Club Members



Kosair For Kids



Providing
MORE JOY,

in **MORE**
WAYS,

to the
MOST KIDS.



Are you participating in this life-changing partnership?

In November 2024, the KADA Executive Board approved a partnership with Kosair for Kids to help children in need throughout Kentucky. As part of the partnership, KADA dealers across the commonwealth are encouraged to donate \$1 to Kosair for Kids for each new and used car sold. The funds raised will fund pediatric healthcare, medical research, child advocacy, education, and social services so that all children may live life to the fullest.

KADA and Kosair for Kids are making a difference together!

Who we are:

Kosair for Kids is the most comprehensive children's nonprofit in Kentucky and southern Indiana. We are the safety net for our area's children.

What we believe:

Every child should have access to the medical care they need.
Our nonprofit partners should be the strongest of their kind.
Every child should grow up in a safe environment.
A joyful experience can change a child's life.



Give today!

Contact Jason Wilson, Senior Vice President of Regional Development, Kosair for Kids at (502) 939-8563 (voice or text) or by email at jwilson@kosair.org.





Kentucky

Dealers in the community



Dealer Highlight: Oxmoor Toyota

We are proud of Oxmoor Toyota's contribution to the Kids Cancer Alliance, which supports children and families facing cancer.

By contributing to this important cause, Oxmoor Toyota is helping provide hope, support, and resources to those affected by cancer. Their generosity underscores the dealership's belief that success is measured not only by business achievements, but also by the positive impact made within the community.



Every day, dealers are making an impact on their local community, and we'd like to highlight what you're doing. From volunteering, to donations, to charity events, we want to hear about how your dealership is giving back. Please email Penny Faulconer at pfaulconer@kyada.com with your stories that we can share.

Subscribe

f in

(502) 695-3333
152 Consumer Lane
Frankfort, KY 40601

Kentucky Automobile Dealers Association | 152 Consumer Lane | Frankfort, KY 40601 US

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